

SHELBY COUNTY BOARD OF EDUCATION
LIBRARY BOOKS & OTHER AUDIOVISUAL
MATERIAL DISCOUNTS

JULY 1 2016- JUNE 30, 2017

THIS IS A LIST OF PREFERRED VENDORS THAT RESPONDED TO OUR REQUEST PROVIDE DISCOUNTS ON LIBRARY BOOKS AND OTHER AUDIOVISUAL MATERIALS, HOWEVER, YOU ARE NOT LIMITED TO THESE VENDORS. THE DISCOUNTS INDICATED WILL BE VALID THROUGH JUNE 30, 2017.

USBORNE Books – Vendor # 343859

Website: www.usborne.com

Contact: Cynthia Bothwell

Phone: 901-481-0018

Email: ubah4all@aol.com

Inventory or Access to titles:

2,000 titles available

Discounts:

Additional 50% free product plus free shipping when Title Money, Grant Money, Donated funds (any funding outside of regular budget money) is used to purchase books and materials from Usborne Books

Catalog and processing to SCS specifications.

Attached.

MARC Records-

We do not provide mylar covers. We do not catalogue non-book items.

Delivery time:

2-6 weeks

Shipping:

Free Shipping on orders over \$250.

The Rosen Publishing Group Inc. - Vendor# 46245

Website: www.rosenpublishing.com

Contact: Ben Cowan

Phone: 901-409-5485

Email: bcowanbooks@yahoo.com

Inventory or Access to titles:

4,600 Titles.

Discount:

Hardcover 25% off list; paperbacks 15% off list

Catalog and processing to SCS specifications:

Can process 100% as per your specifications and we offer FREE processing

MARC Records:

Stored indefinitely in our system archives

Delivery time:

7-10 days for unprocessed books,

21-30 days for processed books

Shipping:

FREE shipping

Perma-Bound Books - Vendor # 403253

Website: www.perma-bound.com

Contact: Suzanne Knight

Phone: 901-757-9275

Email: suzanneknight@perma-bound.com

Inventory or Access to titles:

70,000 titles with an inventory of 3,500,000 volumes

Discount:

School and Library	15%-30%* Hardback
Trade Bindings	15%-30%*
Stitched Pre-Bound	22%*
Glued Pre-Bound	22%*
Quality Paperbacks with hard vinyl covers attached – CoLibri Cover or \$2.45 for Kapco Cover	15%-35%* (plus \$1.25 for CoLibri Cover or \$2.45 for Kapco Cover)
Quality Paperbacks with quality paper -	15%-35%*

Catalog and processing to SCS specifications.

Attached circulation kit	.72
Attached barcode	.17
Attached AR label	.17
Attached AR info label	.17
MARC Records	FREE
Total	\$1.22 per book

MARC Records-

These records are always maintained in our computer

Delivery Time:

30 days after receipt of purchase order

Shipping

Free shipping

Mackin Educational Resources - Vendor # 403280

Website: www.mackin.com.

Contact : Laura Hammerschmidt

Phone# (314)703-2092 (cell)

Email: laura.hammerschmidt@mackin.com

Inventory or Access to titles:

2.4 million titles

Discount:

Mackin's online prices are already discounted up to 45% off publishers' list prices. For this proposal, Mackin is offering an additional 9% discount on all binding types (online database, digital audio/video and audio/video devices are excluded from the additional discounts, but are available at standard Mackin.com prices). We are also offering an additional 3% discount on all eBooks.

This discounted pricing is reflected on Shelby County's custom Mackin.com website.

Catalog and processing to SCS specifications.

Document attached

MARC Records-

Mackin order records are maintained indefinitely; they are never deleted or destroyed.

Delivery time:

Mackin will send a first shipment on or before 28 days ARO, with a second and final shipment (if necessary) within 45 days ARO.

Shipping:

Shipping is always free with Mackin.

Sebco Books- Vendor # 400148

Website: www.sebcobooks.com

Contact JaniceWarren

Phone#[901-626-7437](tel:901-626-7437)

Email: Janice@sebcobooks.com

Inventory or Access to titles:

70,000 titles

Discount:

- School and library binding on pre-bound books - 20%-30%
- Hardback trade bindings - 6%
- Stitched pre-bound books in hard vinyl-coated bindings - 0-30%
- Glued pre-bound books in hard vinyl-coated bindings - 0-30%
- Quality paperbacks with hard vinyl covers attached - 0%
- Quality paperbacks with quality paper - 6%

Catalog and processing to SCS specifications.

There is no charge to the District for shelf ready cataloging & processing to their specifications

MARC Records-

No additional charge for MARC records.

Order records are stored in our system for up to 10 years

Delivery time:

30 days

Shipping:

Free shipping

MT Library Services, Inc. DBA Junior Library Guild- Vendor # 300386

Website: www.juniorlibraryguild.com

Contact_Craig Latham

Phone: 800-325-9558 Ext. 7216

Email: clatham@juniorlibraryguild.com

Inventory or Access to titles:

3,000 titles

Discount:

- Flat-rate pricing based on genre and time elapsed from the publication date.
- New-release titles range in price from \$9.80 to \$20.25 for print titles.
- After 6-8 months, pricing for these titles begins to drop with tiered pricing of \$11.00, \$9.00, \$5.00 and \$3.00.
- Each month 24 elementary titles and 24 middle and high titles are specially priced at \$7.00 per book.
- Catalog and processing to SCS specifications.
- Shelf Ready Processing: \$2.00 per book that includes customized MARC records with attached Mylar jackets, barcodes and spine labels

Catalog and processing to SCS specifications.

- Standard: FREE
- Customized: \$36.00 per year

MARC Records for individual Selections—

- Standard: FREE
- Customized: \$10.00 per order plus \$0.40 per title
- Mylar Jackets: \$1.25 per book
- Catalog Card Kits: \$1.00 per book
- Includes self-adhesive book pocket, label set, check-out card, and catalog card set
- (1 main entry, 2 shelf list cards, subject cards, and added entry cards as needed)
- Shelf List Card: \$0.50 per book
- Barcodes (Unattached): \$0.60 per book
- (Requires Custom MARC Records)

- Spine Labels (Unattached): Free with Customized MARC Records
- OR \$0.50 per book
- Magnetic Theft Detection Strip (Unattached): \$0.50 per book
- Please note: We do not offer imprinted card pockets or AR and RC identification on spine
- labels. See exceptions.

MARC Records-

- Records are maintained for six years.
- Standard: FREE
- Customized: \$36.00 per year
- Customized: \$10.00 per order plus \$0.40 per title

Delivery time:

Delivery can be expected within 30 days

Shipping:

Shipping is free.

Follett School Solutions, Inc – Vendor # 402806

Website: www.titlewave.com

Contact: [Richie Gibson](#)

Phone# [877-899-8550 XT 46382](#)

Email: rgibson@follett.com

Inventory or Access to titles:

7.5 million Titles in stock.

Discount:

Follett School Solutions, Inc. is offering Shelby County Schools an additional 10% off titlewave.com prices for print books, AV, and eBooks. Titlewave.com , Follett's online catalog, normally reflects up to 45% discount off Publisher list price for trade, paperback, FollettBound books and eBooks, up to 30% for library binding, and up to 40% for general reference.

Catalog and processing to SCS specifications.

Follett is offering Shelby County Schools free Automated Processing. This includes: Free electronic MARC records (free data disks upon request), Free Barcode Label with protective label attached, Free Spine Label with protective label attached and Free Mylar Covers for books with dust jackets.

MARC Records-

MARC Records and Barcode Numbers are kept in Follett's database for up to 10 years. The information is stored in your titlewave.com account for up to 180 days.

Delivery time:

15-20 days after receipt of order

Shipping:

Follett does not charge shipping and handling for Library Books.

SHELBY COUNTY SCHOOL DISTRICT SPECIAL OFFER

Follett School Solutions, Inc. would like to extend the following offer and incentives to Shelby County School District. Upon approval of this offer, Shelby County Schools will receive:

☐☐ **10% discount** on all Library Print, eBook, and AV orders.

☐☐ **FREE** Automated Processing and Cataloging for all **book orders** – attached

This is a \$0.69 per book savings!

Includes:

- Enhanced MARC records for every title including the 526 reading program tag
- Application of Barcode with protective label
- Protective Mylar on books with dust jackets
- Spine Label with protective label

☐☐ **FREE** Automated Processing and Cataloging for all **A/V orders** – unattached

This is a \$0.69 per item savings!

Includes:

- Electronic MARC
- Spine and cover labels
- Barcode label and protector

****Offers good from July 1, 2016 through June 30, 2017****

For further details, contact your Sales Consultant, Richie Gibson at 877-899-8550 x46382 or email at rgibson@follett.com.

Davidson Titles, Inc – Vendor # 7839

Website: www.davidsontitles.com,

Contact: Jim Davison

Phone# ~~800~~433-3903

Email: jdavidson@dauidsontitles.com

Inventory or Access to titles:

365,000titles

1,280,000books in stock

Discount:

School and Library binding	up to 35%
Quality pre-bound paper	up to 30%
Hardback trade binding	up to 30%
Quality paperbacks	up to 35%
Stitched pre-bound	up to 30%
Audiovisual library materials	up to 20%
Glued pre-bound	up to 30%

Catalog and processing to SCS specifications.

\$.89 includes barcodes, spine labels, mylars, pockets, main entries, MARC records all if requested.

\$.79 per Kapco cover applied to quality paperbacks, if requested.

\$.99 per book for theft detection, if requested.

MARC Records-

Complete MARC records are FREE to the Shelby County Schools

Delivery time:

30-35 days provided all titles are in stock and in print at the time of the order.

Shipping:

Free Shipping

Bound to Stay Bound Books, Inc. - Vendor # 4050

Website: www.btsb.com/
Contact: Janet Muegge
Phone# 800-637-6586, Ext. 3540
Email: jmuegge@btsb.com

Inventory or Access to titles:

17,000 titles for children and young adults

Inventory averages approximately 14 million books

Discount:

30% off the publisher's retail price of the book plus our current prebinding charge.

Shelby County Schools can deduct an additional 45¢ from the BTSB catalog price. When using our online catalog, your actual discount will be shown. You can access our online catalog at www.btsb.com

Catalog and processing to SCS specifications.

BTSB can process all books ordered from our inventory to Shelby County Schools' specifications. Effective June 1, 2010 we ceased supplying 31h data disks for MARC records since they are becoming obsolete. MARC records are available on CD for \$20.00 per order or may be emailed or downloaded free of charge from our website.

MARC Records-

Order records are available for immediate access for 5 years from the invoiced date. MARC records are available for downloading online for 180 days from invoicing.

Delivery time:

The January -April, 2016, average fill rate on the first shipment was 92%

The January -April, 2016, average days to ship is under 10 working days from receipt of the order

Shipping:

No charge for shipping and handling

Bearport Publishing- Vendor # 401870

Website: www.bearportpublishing.com.

Contact: Sandi & Larry Hawkins

Phone: (501) 626-8005

Email: hawkinsbooknook@yahoo.com

Inventory or Access to titles:

1001 titles in stock

Discount:

- 25% off Reinforced Library Binding
- 25% off Hosted eBooks
-

Catalog and processing to SCS specifications.

Processing is free.

MARC Records-

Bearport does not discard files

Delivery time:

8-10 business days

Shipping:

Free

Avanti Enterprises, Inc- Vendor # 403581

Website: WWW.AVANTIUSA.COM
WWW.BOOKSINPRINT.COMM

Contact: SANDY JONES

Phone# 708-799-6464;
800-799-6464

Email: SALES@AVANTIUSA.COM; JONES@AVANTFUSA.COM

Inventory or Access to titles:

250,000

DISCOUNT INFORMATION - FROM PUBLISHERS PRICE LIST

BOOK SERVICES

TRADE BOOKS	- 38.0%
TEXT AND TECHNICAL BOOKS	- 13.0%
MEDICAL BOOKS	- 13.0%
PAPER BOUND	- 28.0%
MASS MARKET PAPERBACKS	- 28.0%
LIBRARY BOUND - JUVENILE	- 13.0%
LIBRARY BOUND - HARDCOVER	- 20.0%
LIBRARY BOUND - TRADE BOOKS	- 20.0%
LIBRARY BOUND - PAPERBACKS	- 15.0%
UNIVERSITY PRESS	- 3.0%
"NET" BOOKS	- NET - NODISCOUNT
REFERENCE BOOKS	- NET
TEXT BOOKS	- NET
SPANISH LANGUAGE BOOKS	- 13.0%
DVD'S	- 5.0%
BOOKS ON TAPE	- 5.0%

Catalog and processing to SCS specifications.

CATALOGING SERVICES · PRICE LIST

Catalog Card Kits

Catalog Card Kits include: ShelfList card

Title Card Subject Card(s)

Author/main entry card Borrowers card

Spine labels (2)

Peel and stick pocket with date due grid Pocket label

Unattached Card Kit \$ 4.99

Attached Card Kit \$ 6.95

Prices listed are per book.

Automation Kits: Automation Kits include:

Barcode Spine label

MARC record disk

Unattached Automation Kit \$ 3.85

Attached Automation Kit with Protectors \$ 3.85

Unattached Barcode only \$ 1.85

Attached Barcode only \$ 2.85

Prices listed are per book.

Jacket (applied over dust cover) \$ 7.25

Spine label protector \$ 0.65

Property Stamp \$ 0.55

Tattle Tape \$ 1.79

Kapco Easy Cover (Regular size) \$ 6.25

Kapco Easy Cover (Large size) \$ 7.25

MARC Record Disk only \$ 6.25

MARC Records-

FOR OVER 3 YEARS;
INFORMATION BACKED UP
AND STORED FOR 10 YEARS.

Delivery time:

30 DAYS AFTER RECEIPT OF ORDER

Shipping:

FOB DESTINATION

Advanced Educational Products, Inc- Vendor # 401356

Website: www.aepkits.com

Contact: Jennifer Schwendler

Phone # 800-311-1522

Email: jschwendler@aepbooks.com

Inventory or Access to titles:

- 1000 Publishers
- 1,000,000.00 titles

Discount:

- School / Library binding (class A) – 0-40%
- Hardback trade binding – 0-40%
- Stitched pre-bound binding – 0-40%
- Glued pre-bound binding – 0-40%
- Quality paperbacks (hard vinyl cover) – 0-40%
- Quality paperback (quality paper) – 0-40%

Catalog and processing to SCS specifications.

- Process 100% of all materials ordered per the districts specifications to include bar-coding & data disks that are compatible with both PC & MAC.
- MARC record cost is \$0.35 per records export. These records are typically sent via email but can be sent on a CD-ROM as well.

MARC Records-

MARC records are stored in our system for a year. Order records (shipment info etc.) are stored indefinitely in our archives.

Delivery time:

10-14 days ARO.

Shipping

There are no additional ground shipping charges

ABDO Publishing Company- Vendor#60

Website: www.abdopublishing.com

Contact: Larry & Sandi Hawkins / Hawkins Educational Services

Phone# 501-626-8005

Email: hawkinsbooknook@yahoo.com

Inventory or Access to titles:

4,000 titles in stock

Discount:

All binding types are 0% discount; Catalog already reflects 30% off list price for all binding types.

Catalog and processing to SCS specifications.

ABDO Publishing will provide 100% shelf ready processing for \$0.00 (free) to meet your specifications.

This includes: Complete MARC records, data disks, barcode labels, spine labels, reading program labels as well as card kits, date due slips and pockets.

We do offer Theft Detection Systems for .30 per book.

MARC Records-

7-10 Years

Delivery time

7-14 days after receipt of Purchase Order

Shipping

FREE shipping and handling

Central Programs Inc. d/b/a Gumdrop Books- Vendor# 17803

Website: www.gumdropbooks.com

Contact: EddieMann/ DavidJohnson

Phone: 800-821-7199

Email: wecare@gumdropbooks.com

Inventory or Access to titles:

60,000 titles

Discount:

LibraryBound	(LB)	0-70% average 32%
TradeBound	(TB)	0-70%
Paperback	(PB)	0-40%

Catalog and processing to SCS specifications.

Barcode Label and protector	.08+ .06=	.14
Shelf- ready processing		.53
MARC records		FREE

MARC Records-

Records are maintained permanently.

Delivery time

10-15business daysARO

Shipping

Shipping is FREE

Capstone Vendor # 334243

Website: www.capstonepub.com

Contact: Larry & Sandi Hawkins

Phone: 501-626-8005

Email: booknook@yahoo.com

Shipping:

- Free on orders of 25 books or more
- 10% of subtotal on orders of 24 books or less.
- Capstone Reward Members receive free shipping on all orders;
- Enrollment is free